## **About Us**

CMLS Asset Management is an independent asset management firm that prides itself on creating innovative real-estate focused alternative investment products.

CMLS Asset Management is an affiliate of CMLS Financial - one of the largest mortgage brokerage firms and servicing companies in Canada, established in 1974.

Total Specialists Years of Experience National Offices

**290**+

**45**+

8

# Benefits of Investing in our Real Estate Mortgage Fund

Preservation of capital

Earn a premium income

Low correlation to equities and fixed income

Access to an institutional style product

Active management

Inflation protection

Avoid the costs and pitfalls associated with owning an investment property outright

Protect against rising interest rates

# Operational Excellence

One of the largest, highest rated mortgage servicing firms in the industry.





Deloitte.

# Strategic Partnerships

We partner with our institutional, high net worth and retail clients by investing in mortgages to help them achieve their unique investment objectives. Assets Under Administration Loans Funded in 2018

\$21.7B \$5.5B

#### **Investor Relations**



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Proud members of





Best Workplaces<sup>™</sup> CANADA 2018



# CMLS Mortgage Fund Investment Highlights

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Capital Preservation

2

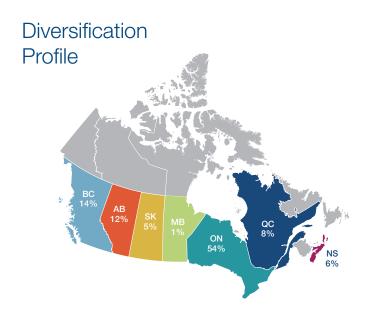
Monthly Paid Premium Income (5-7%) 3

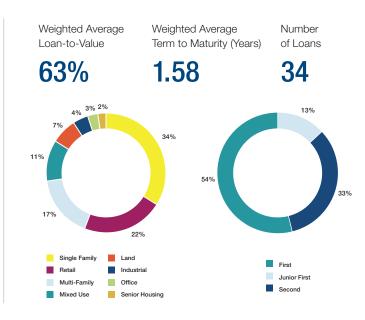
Diversification & Low Correlation to Equities & Fixed Income

## CMLS Mortgage Fund Performance (FUNDSERV code: CLS104)

% RETURNS	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
MORTGAGE FUND	5.74%	8.24%	6.18%	6.53%	7.34%	6.42%	6.31%	5.60%	5.87%	6.05%	5.57%
S&P/TSX TR	-34.17%	37.46%	17.61%	-8.71%	7.19%	12.99%	10.55%	-8.32%	21.08%	9.10%	-8.89%

As of March 29th, 2019





## What We Invest In



Multi-Family Mortgages Multi-Family, Quebec City, QC 1.11x/75% LTV



Single-Family Mortgages
Single-Family, GVA, VAN
43% LTV

